



EQUENTI

LEADERSHIP & LEARNING



INFORMATION KIT

Angela Koning

WWW.EQUENTI.COM

Lead yourself well and
everything else
falls into place.

- ANGELA KONING



MEET *Angela*

Angela Koning is a leadership expert transforming the way we think about leadership development and organisational culture. She takes great delight in un-teaching her clients everything the corporate world has told them about what it means to be a leader and then seeing them transform into engaged, invigorated leaders experiencing success in both their professional and personal lives.

After almost 20 years in the Human Resources Sector, Angela came to the firm realisation that performance management as a leadership tool was dead. She then set about unearthing what really makes a great leader and developing a leadership philosophy that will serve today's leaders and their teams, no matter what challenges the business environment is throwing at them.

So, how did Angela get started on this quest to create a paradigm shift in leadership education? Well, first she got fired...

You can learn more about the lowest point in [Angela's career here](#), but it was this moment of crisis that caused Angela to rethink EVERYTHING; her values, her professional approach and her purpose on this planet. It was the catalyst for not only a seismic shift in how Angela approached leadership coaching but also how she lived her life, and she hasn't looked back.



ANGELA'S APPROACH

For most of her corporate career Angela felt like a caged tiger. She knew she had so much to give but her values often misaligned with leadership coaching that focused on buttoned-up corporate speak, and coldly delivered performance reviews and KPIs.

Finally, when a two year effort to change a toxic corporate culture were once again met with resistance and criticism, Angela told her boss what she really thought. After getting fired, Angela experienced an existential crisis that set her on a journey of self-discovery to evaluate what really lights up her internal creative fire. By focusing on what excites and energises her, she quickly discovered that this #lit mindset was the "secret sauce" to success in both business and life.

With her newfound philosophy on life and business (and realising that old school management was definitely dead), she set about developing a leadership model that would allow leaders to achieve a #lileadership state regardless of the external conditions they were facing in their role. And so, the Leadership Mojo model was born.

Angela believes the real traction is not in changing others, but in bringing our own Leadership Mojo (or energy) to life and business. In other words, it's not about what we do as leaders, but how we show up in our energetic state for our teams.

Using memorable experiential learning approaches such as Equine Assisted Learning and Leaders Long Lunch events to teach and embed the Leadership Mojo model, Angela's approach to leadership has become the modern leader's must-have coaching aid and is loved by her clients.

Angela works with leaders to help them discover what lights them up and why it is important to know what inspires and energises their people. She also helps leaders achieve an awesome Leadership Mojo (or leadership state) so they have a solid foundation from which they can serve their teams with authenticity, confidence and connection - even (and especially) when the pressure is on in business.

Once this ground work has been laid, Angela works strategically with the organisation to build engaged, functional and committed teams who are focused on achieving organisational goals and next-level results.



SERVICES



Consulting

We diagnose exactly what's happening with the people in your business, and create a custom strategy for you and your team based on your unique needs.

As we work together, we encourage you to think differently about people leadership and implement what we teach you straight away – then watch your results soar to new heights.

Our consulting approach focuses on boosting your bottom line results through more effective day-to-day people management, aligning strategy and structure and deliberately leveraging leadership and culture.

The purpose of leadership coaching is to transform how you lead yourself and others so that your people can experience massive, positive and inspiring impact from your leadership. When that happens, watch your professional life get exponentially better, too.

Angela will work with you to challenge your thinking and behaviour, enhance your strengths and help you overcome barriers that are holding you back in leadership.

Personalised for your unique leadership challenges, we use our proven coaching model and corporately tested and valued frameworks to guide you on your self-leadership journey; teaching, coaching and supporting you to be more effective for yourself, your team and your organisation.



Coaching



Speaking

Angela shares paradigm-changing insights on her true purpose: teaching others about self leadership and the impact that both improved self awareness and self management can have on our personal and professional lives.


She is approachable, relatable and refreshing in her manner and presentation style.

Angela reinforces that self awareness is the first step in achieving success in business and in life, and reminding us why people are the secret sauce to success in business.

Angela is most passionate about:

- GIVING LEADERS THE SKILLS AND CONFIDENCE TO CONSISTENTLY NEXT-LEVEL THEIR PERFORMANCE
- HELPING TEAMS WITH THEIR 'MOJO', SO THEY CAN ACHIEVE HIGH PERFORMANCE, LEVERAGING DIVERSITY AND A DYNAMIC CULTURE, WHILST RENEWING PASSION FOR THEIR WORK.

View a list of inspiring topics on [Angela's Speaker Page](#).



Education is a source of personal growth for Angela and she has attained the following accreditations and skills:

- Bachelor of Business (Management) in Human Resources and Industrial Relations
- Graduate Diploma of Arts (Teaching and Learning)
- Graduate Certificate in Business Administration
- Cert IV in Training and Education
- Cert IV in Competition Systems and Practices
- Life Styles Inventory (LSI)
- Team Management Systems
- DISC Advance
- ProSci Change Management

WHAT PEOPLE ARE *saying* ABOUT EQUENTI

"I originally engaged Angela to help my organisation identify human resource risks and issues and provide solutions. What I've received from Angela was beyond my expectations. Angela's approach is personal and insightful. Angela was able to provide an extensive and experienced perspective on our organisational issues and assist building leadership capacity in our Senior Leaders. Angela and the Equenti team continue to build and add value with every engagement at my organisation."

– CHAD WALKER, BUSINESS MANAGER, RIVERSIDE CHRISTIAN COLLEGE

"Being comfortable as a leader proved a to be a quality problem, getting there required questioning past behaviours, current processes and future plans. Coaching with Angela was like being at university again, studying something I really cared about and wanted to know more about. But in this case the subject was not external, the amazing part was how challenging myself challenged those around me. Angela's coaching works great for individuals, but when the whole team is on board this translates through to everyone using the same language and collective goals merge, lightening workloads and improving work flows."

– DANIEL SMITH, UNITING CARE QLD



"I thoroughly enjoyed the Leaders Long Lunch event. It provided me with an opportunity to hear about others' leadership journeys and learn from their wisdom. Angela was very skillful in asking us questions to draw out our leadership insights and provided some thought provoking questions about recognising the key aspects of our "leadership mojo" and ensuring we nurtured them."

**- BRONWYN HARCH, DEPUTY VICE CHANCELLOR
RESEARCH, UNIVERSITY OF QUEENSLAND**

"Angela has been working with the team for six months and the difference is tangible. The team are like sponges, absorbing the new ideas and tools that are helping them lead their teams much more successfully. In my 20 years in healthcare management I have used many different leadership development coaches. Angela has been the best I have used. She is authentic, engaged and committed and brings such a great energy when she works with the team."

**- DARREN ROGERS, GENERAL MANAGER, ST
STEPHEN'S HOSPITAL**

"Angela has been working with our Production team at Kogan Creek for the last 6 months. The results have been very impressive. Leadership coaching and team building being foundation elements for the organisation to build on. Leaders now have more confidence, capabilities and tools to deliver for the business."

- TIM DANBY, CS ENERGY

"Angela has a great talent at being able to think strategically and connect the people agenda to the broader company strategy. The result is a connection of well thought out people concepts that can be practically applied at various maturity levels".

- TANYA ABSOLON, PWC

"The two-day Hooked on Leadership program is incredible - and the best personal development that I have ever experienced. As a business owner who works and manages many different people, this course taught me so much about myself; how I lead and why and how I can provide certainty to my clients. The feedback you receive straight away from the horses is an amazing and honest experience (there really is nothing like it!). Both Bec and Ange were wonderful to learn from - they are both so passionate and really care so much about people and leadership; teaching how certain behaviours impact the people around you. This course is perfect for anyone as the experiences gained can be applied to not only the workplace but also your life. Thank you for having me!"

- MORGAN SPENCER



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HERE ARE JUST SOME OF THE ORGANISATIONS
ANGELA HAS WORKED WITH:



Angela works with organisations who value their employees and want to improve their leadership and culture.

Let's Connect!



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facebook.com/equenti



linkedin.com/in/angelakoning

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